

To: To Whom it may Concern
Fm: Michael Akila
Dt: January 9th, 2003
Re: Letter of Recommendation for Scott Maynard and exim*trade

Dear Sir or Madame,

I have known Scott Maynard for five years. We met when I was beginning an import business and looking to learn as much as possible. I took Scott's "*Business of Importing*" class at the University of Texas, subsequently hired him, and have continued to use his services ever since.

Scott takes the time to find out what I need, get it for me, and give me regular progress reports throughout the process. Moreover, Scott has given me numerous ideas to improve and promote my business, even helping me design a new website for my retail distribution company Floral Renaissance (www.floralren.com, selling many of the items imported by Akila International, with the help of exim*trade).

Through his attention to my company, Scott has proven he is on my side. That is why he is more than a business associate. He is a wonderful person, a great guy, and a good friend. Thanks to his help, my company is growing according to plan.

I anticipate a long and prosperous relationship with Scott Maynard and exim*trade.

Michael Akila

President

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